

गंगधर शास्त्री

(2019-2020)

Date _____
Page _____

Bal Gangadhar Tilak Jayanti

- 23rd JULY 2019

Bal Gangadhar Tilak, born as Keshav Gangadhar Tilak, was an Indian nationalist, teacher, and an independence activist. He was one third of the Lal Bal Pal Triumvirate. Tilak was the first leader of the Indian Independence Movement. The British colonial authorities called him "The father of unrest". He was born on 23rd July 1856 in Maharashtra. Tilak was one of the first & strongest advocates of swaraj ("self-rule"). He is known for his quote in which is: "Swaraj is my birthright & I shall have it"

ASSIGNED BY - IQSC

COMPARERS : 1. AISHWARYA PARIHAR.
2. REBECCA THOMAS

SPEECH DELIVERY : SHIVANI MALVI

QUIZ MASTERS : 1. NANDAN SONI
2. SHIVANSH PANDEY

RESULT : GROUP 'C'



CONGRATULATIONS!

Role Play

Participants

DATE - 31.8.2019

Group-1.

1. Simran Agrawal (leader)
2. Bhakti Jain
3. Bethel Peter
4. Navya Jain
5. Stuti Jain
6. Khushboo Jain
7. Chanjet Singh Wadhuwa
8. M. Vanshita
9. Ruchi Shivastava
10. Muskan Mishra
11. Muskan Khatri
12. Muskan Makhiya
13. Nitesh Wadhvani
14. Aditya Gupta
15. Saansh Gupta
16. Riskika Anya
17. Priya Pathak
18. Shubhangi Jain



Group - 2.

1. Bhavani Singh Yadav - Finance Manager
2. Kunkum Suckhawat - Vice President
3. Anjali Chib - Employee
4. Sakshi Sahu - Employee
5. Yashika Soni - Employee
6. Afsana Begam - Production Manager
7. Anika Bansal - Narrator
8. PV Vandita - Narrator
9. Sonia Mangtani - Employee
10. Rashmi Sharma - Employee
11. Rajveer Vasdev - Trade Union leader
12. Amit Khare - Board of Director
13. Talaj Verma - Marketing Manager
14. Harsh Soni - President
15. Hitesh Sadani - Chairman
16. Harshal Meid. - CEO.

The students of BBA (A) 1st year had made their name successfully in the good books of the teachers.

"Embracing the creativity" is what they are known for.

Here in Management Department - the teachers always looks up to enhancing the child's vision towards the external environment.



"Employees Discussion - WE WANT STRIKE!"

through the role play showing the different stages of management, the different roles played by the managers, and the problem with the solution in an organisation was beautifully summarised.



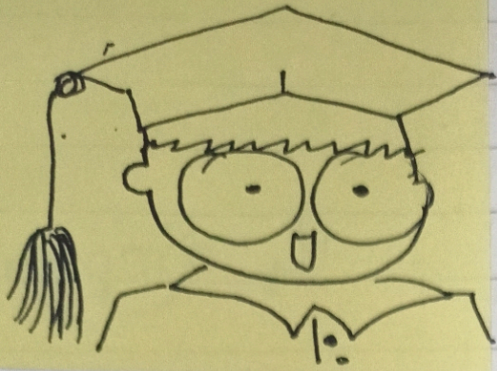
"SILENCE! The chairman is speaking"



Presenting before you, the creative lot!
~ BBA 1st year 😊

"These entrepreneurs are ready to face challenges"

In the role play we have seen the types of leaders, the role of the leaders, the manager's - decision making heads, the role of supervisors, the challenges that the authorities are facing at the current scenario, superior-subordinates relationship, communication barriers, types of employees, and the strikes made by them!



Entrepreneurs are developed and for development, requires skills. "They possess that" 😊

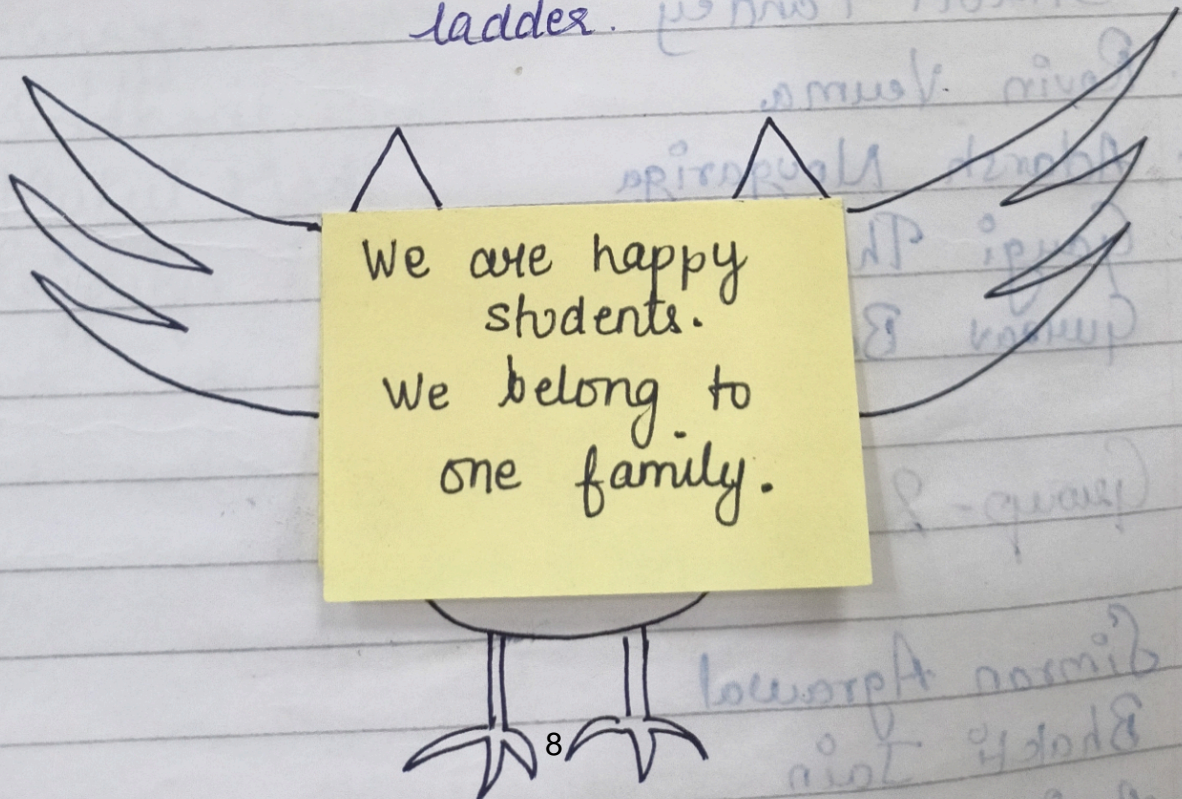
They know the importance and significance of working in a team.

The Teachers have not only focused to build the work but to net-work.

Not just to earn but to E-EARN

Not just to see the problems but to analyse and forecast future situations.

Not just how to climb the ladder effect-ively but on which wall to place the ladder.



We are happy students.
We belong to one family.

III QUIZ COMPETITION

HELD ON - : 14 September 2019

24 Students Participated ...

NO. OF TEAMS - : 4

WINNER - : Group 4.
[FINAL YEAR]

Group - 1. (1st year Sec B)

1. Vasundhva Rai
2. Shweti Pandey
3. Rovin Veuma
4. Adarsh Nougaria
5. Gaugi Thakur
6. Guroav Behua.

Group - 2 (1st year Sec A)

- 1 Simran Agrawal
- 2 Bhakti Jain
- 3 Anika Bansal
- 4 Haushal Meed.

5. Charjot Singh wadhwa
6. Priya Pathak.

Group 3 (2nd year)

1. Rohit Sauf.
2. Nandan Soni
3. Ekta Saxena.
4. Shivansh Pandey
5. Shivani Malwi
6. Ram^{an}deep Singh.

Group 4. (Final year)

1. Pragya Golecha.
2. Vaishnavi Gupta.
3. Sunaya Gupta, Naik
4. Siddhant Gupta.
5. Mukul Modi
6. Rajpriya Bharti^o



Searching for intellectuals? Here they are! ↑

An excited game play testing the general knowledge, yes the management us back with QUIZ.

The quiz so taken place was covering the business world.

The questions constituted, brand names, taglines, identification of the logo, the establishment dates of certain companies, how many branches does the company possess and so on!

"Making us proud was the students of
FINAL YEAR"

KEEP IT UP 😊

IV GROUP DISCUSSION

HELD ON - : 21 Sep. 2019

PARTICIPANTS: [BBA I, II, III]

- 30 students participated
- 70 students attended the Event

4 TEAMS

WINNER

- TEAM I - Dhiren Singh [BBA II YEAR]
- TEAM II - ^{Agrawal} Qimran [BBA I YEAR 'A']
- TEAM III - Khushboo Jain [BBA I YEAR 'A']
- TEAM IV - Varun [BBA III 'final year']

BEST SPEAKER - Khushboo Jain [BBA I 'A']

EXTERNAL JUDGES :-

- ABHISHEK AGRAWAL (TIMES INSTITUTE) - KAUSIABH VERMA (FROM SKOLARS)

- DR. ELINA PHILIP (DEAN OF ARTS & SOCIAL SCIENCE)



Thankyou Abhishek Agrawal Sir! Your knowledge was worth inspiration!

The group discussion which was held on 21st September 2019 had involved a total participation of 30 students from the BBA 1st, 2nd and the final year.

The event was the reason of excitement in all those 30 hearts!

It was not just a discussion but a gathering which took place to create and exchange innovations, ideas, perceptions.

A formal way of knowing everyones imagination capacity for the contemplated topic.

The majority of the participants included the students / freshmens from BBA 1st year.

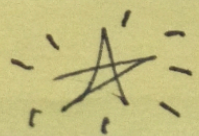
This Group Discussion had contained mainly 7 rounds consisting 7 people in each round. The topics that were given had come out with numerous options and creative answers!

The GD took place at prena hall

Around 70 people in audience ; 30-40 participants ; faculties of management-

The GD consumed total of 2:30 / 2 1/2 hours of discussion in total.

For the rectification of the students mistake's ; Akhshay Sir and Kaustabh Sir had guided the students for effective way of communication

A
DAY TO
REMEMBER!


collaboration and cooperation is what defines management!

GUEST LECTURE ON MARKETING STRATEGIE

HELD ON :- 27 September
2019

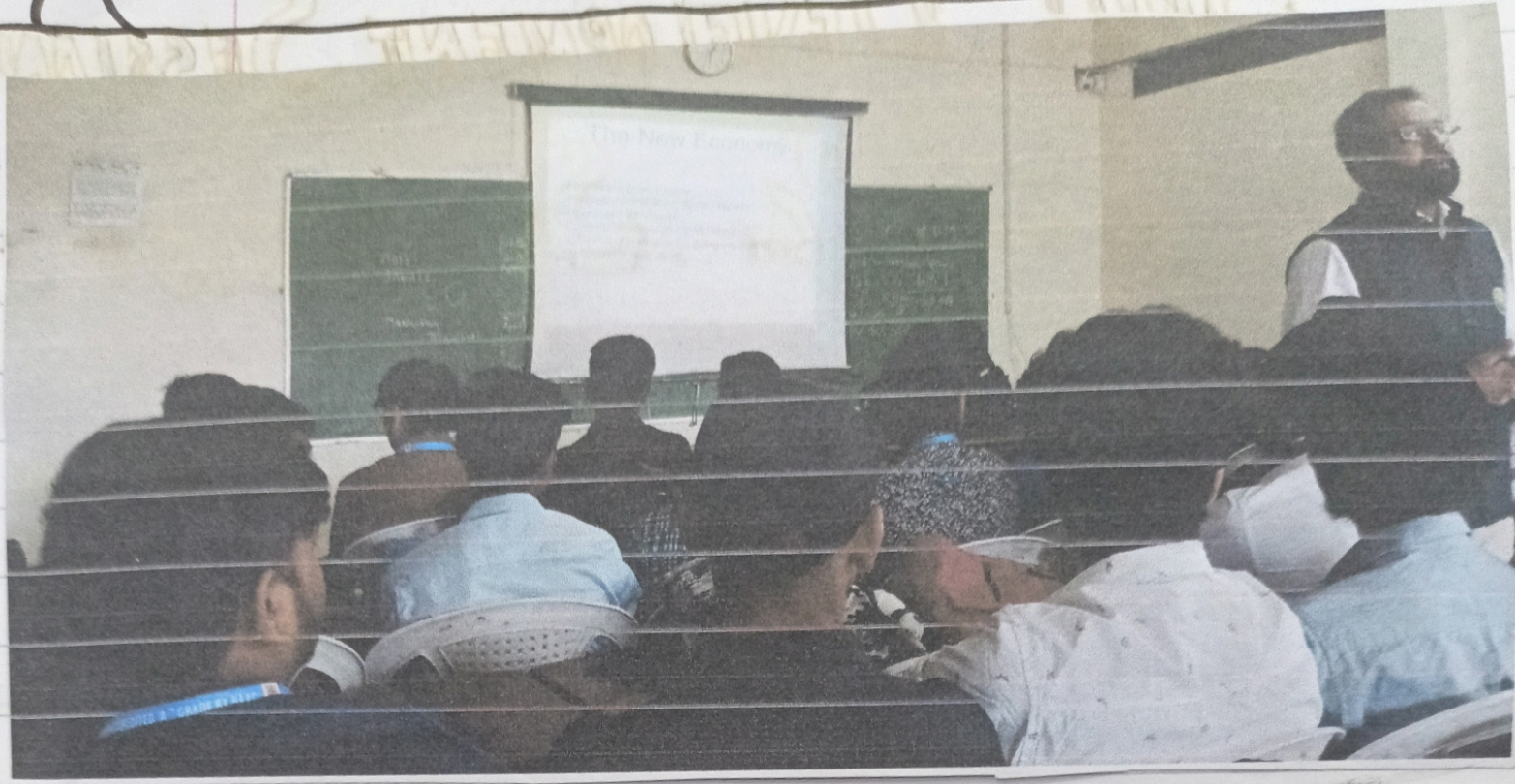
TOPIC :- MARKETING STRATEGIE.

GUEST :- Abhishek Agarwal, from
Time Institute

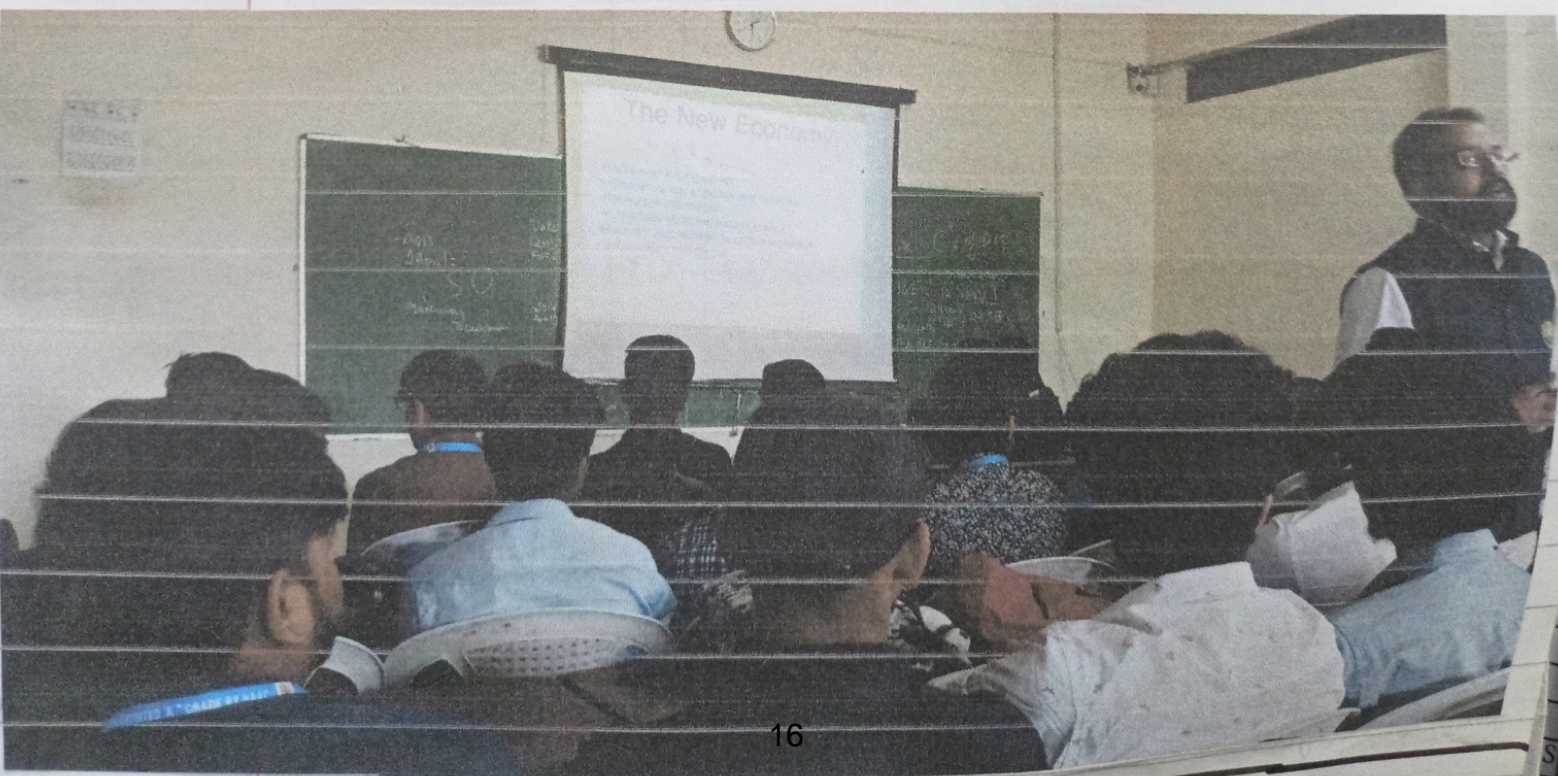
From the ancient market of barter system to the current market of buyer and seller. the market being categorised to Monopoly, Duopoly and oligopoly.

The lecture mainly consisted the presence of all the students from BBA 1st year and 2nd year.

Getting to know the current marketing strategies by Mr. Abhishek Agarwal proved to be fruitful for the students to prevail in the current/existing economy.



" Market is not just about goods - buying and selling its about building public relations".



SKILL DEVELOPMENT SESSION FOR PG STUDENTS

30 September
HELD ON :- 1 October - 5 October



The teachers incharge -
Dr. Pearely Jacob (H.O.D)
Dr. Chitranshi Verma

The skill development session was taken by the teachers of the department of management for the final year students and the students pursuing B.Ed., MA, MSc, M.Com in their final years.

The session was held at puevna hall with varieties of topics been covered by the heads.

The students were guided about **personality development** and **grooming** which plays a major part when you are presenting yourself in front of others. Various **interviewing skills** were taught consisting of how to sit and how to introduce yourself. They have been taught how **public speaking** resolves 50% of the employees the greatest skill that a human could ever possess is to express themselves in front of audience, and how your **writing skills** can be a way to reflect your personality via words and phrases.

Further more, the students were made aware about the different types of **CV preparations** which can be made with the help of a paper and pen or can be presented orally in the form of video's. **Time Management** which plays a crucial role in every person's life, attract's the people of top level.

If you know how ¹⁸ to communicate effectively you know how to win people!

COLLAGE COMPETITION

HELD ON :- 9 October 2019.

WINNERS :- 1 - SHWETA SINGH

2 - MOHSINA KHAN

Only one sheet depicting various combination of pictures together in a frame. The creativity of all the student were swarming out on the spot.

The collage competition was held on 9th October by the involvement of the students of BBA 1st, 2nd and final year.

The collage competition was held at perena hall under the presence of all the teachers of department.

Creativity and competition has summed up together which have resulted in

immenseful ideas. The collage then made was giving out level indications about the topic.

We were proud that not only our students is good in academics but they possess craftiness that possess the desired skills for them to compete with ~~our~~ everyone -

"Extra - curricular activities should also be focused"

POSTER MAKING COMPETITION

HELD ON :- 10 October 2019

Bunch of creative students are there to show their creativity.

The competition mainly consisted of the students of BBA 1st year, 2nd year and 3rd year.

The topics were told prior to the date of submission.

Ideas creatively presented, beautiful colours synchronised by our exceptionally talented lot of students.

The posters were loud and one can easily understand seeing them, as to what the topic was.

Coloured sheet, sketch pens, colour pencils, micron pens, pastels, highlighters, pencils were the reason to add glitter to the imagination.

Under this competition, the judges were all the teachers of the management department. The students have performed very well under the guidance of the teachers.

It was very difficult for the judges to choose between the beautiful posters as every poster depicts or tells something which was worth fascinating.

WINNER: 1 - KHUSHBOO JAIN

2 - SHRUTIKA KOTHALY

EXTEMPORE COMPETITION

Held ON :- 11 October 2019

Participants :- [BBA I II III]

→ 11 Student Participated.

WINNERS

Rank	Names.
<u>I</u>	Sanaya
<u>II</u>	Khushboo
<u>III</u>	Vaun, Shivani

Participants Names.

1. Rohit Sauraj.
2. Shivani
3. Dhruvan
4. Aditya
5. Rebecca.
6. Rishika
7. Khushboo
8. Shivansh
9. Vaun
10. Sahil Chelani
11. Sanya.

FEAR: GIVE UP!



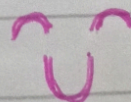
Do you fear speaking in public?
- They don't!

Extempore is a competition wherein the participants are given a topic on the spot and are required to speak on it for 2 minutes.

A fun competition testing the students capacity to present themselves and their views in front of the audience.

The room filled with nervous faces and excited hearts, where the stomach is tickling by "Am I next, Am I next one to speak, the mind full of question"

"Their creative public speaking skills had made us speechless"



BUSINESS MODEL

PRESENTATION

HELD ON :- 13 October 2019

JUDGE :- ABHISHEK AGARWAL (B.O.D. TIME)

WINNER :- DHIRAN SINGH.

2nd POSITION :- SIMRAN

AGRAWAL



"Not just for academics but for future they are oriented!"



Dhruvan Singh

- my project was basically the usage of construction material at cheaper cost to produce better quality of infrastructure. The price of the construction of infrastructures will be reduced and hence the client can get better quality at cheaper price. The target market are constructors / builders however other people can also purchase.
Thankyou.

My business model was basically based for all the "sweet lovers" to get a particular place with varieties of specialised sweets. An area with 5 different cabinets controlled by "famous halwai's".



"As a freshmen, presenting an idea ^{built} was a great experience. Looking forward for more such events"
Simran Agrawal
Thankyou.

"The event involved ideas over 4 teams within which every student got to know about the formulation of one's own business"

"HARD WORK LEADS TO LEADERS"

Aloysian Management

Association (AMA) Fest

Judges - Mr. ABHISHEK AGARWAL
Mr. ENOSH PHILIPS

Our Head - Dr. PEARLY JACOB

"Every successfull story starts with a good guidance"

The AMA fest was held on 13th november '19
It was a "management" gathering,
specially for the students to enhance
their glorious self-beings. The fest
was not just for the entertainment
purpose but for making out the best
among us.

"Management department had always placed
'students' as their first priority."

This fest contained several rounds of
curriculum via business model presentation,
quiz competition, singing, dancing (Bhangra,
classical, bollywood); extempore, debate,
poster competition, and the list was
never ending. Well not forgetting about the



The publication of magazine headed -
successfully!

~ congratulations Management dept

delicious food ☺. And yes, again the
winners made us proud!

The magazine published by the management
department contains several articles
written by our agathokakological students!
The news magazine was released on 21st Oct. 19
Their ideas glittered by the imagination,
the wordings in the form of phrases
synchronised together brought out the
best articles in our magazines.



President of A.M.A. - Summer Sahini (Best Manager)





FRAME

ONE

IN

MANAGERS

FUTURE

[Ist, IInd, FINAL year] ★

B. B. A.



GENERAL QUIZ COMPETITION

HELD ON - 13^{Nov} 2019

WINNER - Group 5

Participants Name.

Group 1.

1. Robin
2. Sakshi Sani
3. Kunkum
4. Triya Pathak.

Group 2

1. Aditya Gupta.
2. Suyansh Yadav
3. Shrikant Shrivastav
4. Mohammad Abass Mir.

Group 3

1. Stuti Jain
2. Navya Jain
3. Poothi Gupta.
4. N. Vaushika.

Group 4

- 1 Paavan Sakhuja.
- 2 Abhishek Sharma
- 3 Prasanna Talwade.

Group 5

1. Simran Agrawal
2. Hitesh Sadani
3. Khushboo Jain
4. Harshat Meid



Hey participants, your contribution matters. 😊

BBA (A, B) I's year

GUEST LECTURE ON GST

HELD ON :- 19 October 2019

BY :- Mr. NIKHIL NAINANI
[CA, INDORE]

Guest lecture on GST (goods and services tax) was given by CA. Mr. Nikhil Nainani.

The lecture was provided to all the freshmen's of BBA 1st year. The

topics covered by him included-

When was GST started / when had GST come to play?

How the uncensored money grew in economy?

What do you mean by GST compensation cess.

How to stop terrorism through the way of money and the questions discussed were never ending!

After this lecture I am sure every student had built a very clear view towards GST!

"I've never learned the whole syllabus of Chartered Accountancy but yes, I have always tried best to connect it to real world situations"
~ Nikhil Nainani (CA)



PARENTS TEACHER MEETING

HELD ON :- 23 November. 2019



"PARENTS TEACHERS
MEETING"

The perfect combination of guidance betw.
the teachers and parents came out
to be a fruitful day for all the
students.

The parents teacher meeting was held

on Saturday i.e. 23rd November 2019,

It was held for the management

department consisting of the students

from all 3 years i.e. 1st year and

year and final year. The timing for

PTM was from 8:15 - 11:15.

It gives me immense pleasure to say

that the students here has a major

asset "to adapt to changes". The

perfect lectures of the staff members

helps to achieve good marks in

academics.

"Before turning to a GOLD, it also

had to pass through many fireworks!"

SKYPE LECTURE ON STOCK MARKET TRADING

HELD ON - 26 NOVEMBER 2019

The lecture on stock market (trading) was held on - 26th November through Skype at the conference room. The lecture was provided by an eminent CA Mr. Nikhil Nainani (Gandore)

The first day of lecture consisted the students of BBA 1st year (A), 2nd year and final year.

The excitement on these students face to learn something new was very fascinating. Being in a road to management, one should know how to deal in shares.

A share market is mainly where the shares are either issued or traded in. Similarly, a stock market is similar to a share market wherein the students were taught how to see that the share is increasing or decreasing.



A fun way to learn about stock world

Thankyou Mr. Nikhil for a knowledgable session!

The enthusiastic students with the bucket full of questions, ^{these questions} were answered intelligently.

Preparing the notes on the stock market indices was widening one's view towards the stock world.

"As our future entrepreneurs ³⁸ should know how to issue shares."

SKYPE LECTURE ON TECHNICAL ANALYSIS OF STOCK MARKET TRADING

HELD ON - ~~30~~ 27 NOVEMBER 2019



For facing the external environment it
is important to ³⁹ analyse and forecast
the situations

thus the second lecture consisted of technical analysis.

The students got to know about the various types of candle sticks namely -

Marubozu

Doji

shooting star

Hammer

Three black crows (bearish)

Three white soldiers (bullish)

Double top.

The students were shown in which situations should they buy the share and at which point they should sell.

Technical analysis are shown in graphic form investor sentiment, both greed and fear.

Again was the day of collaboration of all the 3 years to move ahead to another topic, this time questions were a bit wiser and the situation more complicated.

VISIT TO MAX LIFE

NEWYORK LIFE INSURANCE - FOR SALES MARKETING

HELD ON - 30.11.19

All the students of **BBA 2nd year** had got an opportunity to learn practically about sales marketing. The feedback that was provided was overwhelming. In the insurance company they were mainly taught various marketing strategies, SWOT analysis of the company and over all functioning of the organisation.

2/2/2 rules of management
10/10/10 rules of management.



the wise to max new yourk life
had widened the capacity of thinking
of our end year students.
they have gathered a sense "how to
face the practical world"
" We are hoping to see the best
sales person in them"

GUEST LECTURE ON CYBER CRIME

HELD ON : 04 DECEMBER. 2019

BY : ANKIT SHUKLA
- SP CRIME BRANCH

The guest lecture on cyber crime was delivered by Mr. Ankit Shukla (SP Crime Branch) had provided the students with all the basic functions that an active citizen of the nation must know about cyber crimes and its prevention.

The steps to be taken to avoid any cyber crime or how to indulge any report when there is a cyber crime took place at your home or with anyone you know.



He told that **Cyber Security** is the protection of internet - connected system, including hardware, software and data, from cyber attacks. The goal of cyber security is to limit the risk and protect IT assets from attackers with malicious intent.

He had also stated that "increase in technology also leads to increase in cyber crimes" - thus every citizens specially you all "the young blood" should be aware ^{of} should make everyone aware.

GUEST LECTURE

HELD ON:- 09 DECEMBER. 2019

BY NADIR SHAW

DHONDHI

ON CORPORATE SOCIAL

RESPONSIBILITY ATTENDED

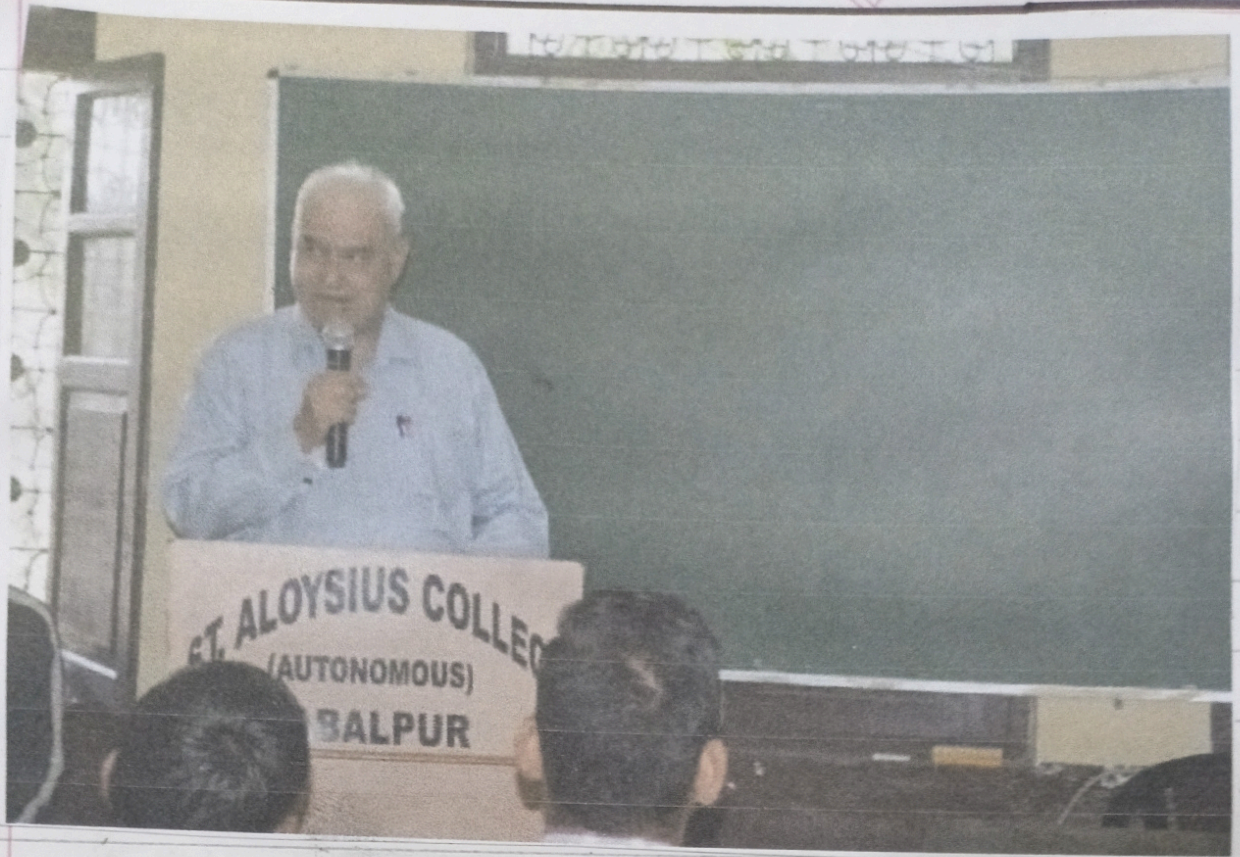
BY BBA

STUDENTS

The most mesmerizing lecture on corporate social responsibility was delivered by Mr. Nadir Shaw K. Dhondhi, (A person with

big subtitles)

yes, do you know that you, yes you can



also be a part of the corporate society by planning the **START - UP'S** from your home place.

Also he explained how can we identify the situation of the Ambani ~~to~~ sons via their name **A - NIL** Ambani and

MU - CASH (KESH) Ambani (uninteresting indeed)

In the short session provided by him, as a student we get to know much about the corporate world. In his whole lecture he had focused that the students must always come out with their creative ideas. At last he had concluded

by saying that :

- It takes courage to answer a call
- It takes courage to give your all
- It takes courage to risk your name
- It takes courage to be true!